

Message Text

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21

ACTION AF-06

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R 030626Z MAR 76
FM AMEMBASSY ADDIS ABABA
TO USDOC WASHDC
INFO SECSTATE WASHDC 8365

UNCLAS ADDIS ABABA 2575

E.O. 11652: N/A
TAGS: BBSR ET
SUBJECT: WTDR/FTI: ETHIOPIAN GENERAL INSTALLATION AND
SUPPLY LTD.

REF: USDOC 00820

1. ETHIOPIA
2. CNTRY CODE 774
3. SER. NO. 0040200
4. ETHIOPIAN GENERAL INSTALLATION AND SUPPLY LTD.
5. P.O. BOX 3358
6. ADDIS ABABA
7. ESTABL: 1951
8. EMPL: 30
9. SIZE: (18-X) MEDIUM
10. REPUTATION: (22-X) GOOD
- 11 ELECTRICAL AND PLUMBING CONTRACTOR, IMPORTER OF AIR
CONDITIONING, ELECTRICAL, AND PLUMBING EQUIPMENT.

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12. RPT DATE 2/76

13. A. 35856/35 IMPORTER OF AIRCONDITIONING AND DEHUMIDIFYING
EQUIPMENT
B. 38855/35 IMPORTER OF CONDENSING UNITS AND REFRIGERANTS
C. 36125/35 IMPORTER OF TRANSFORMERS
D. 36462/35 IMPORTER OF OUTDOOR LIGHTING EQUIPMENT
E. 32610/35 IMPORTER OF PLUMBING FIXTURES, ACCESSORIES, & FITTINGS
F. 36451/35 IMPORTER OF ELECTRIC FIXTURES
G. 17310/9 ELECTRICAL WORK CONTRACTOR
H. 17110/9 PLUMBING WORK CONTRACTOR

14. CONTACT: MR. SILVESTRI SEVERINTO TITLE: GENERAL MANAGER

15. CABLE: EGISCO ADDIS ABABA

16. TELEX: N/A

17. TEL: 116590

18. FINANCIAL REFS: COMMERCIAL BANK OF ETHIOPIA, (P.O. BOX 255,
ADDIS ABABA, ETHIOPIA AND ADDIS BANK, P.O. BOX 5656, ADDIS
ABABA, ETHIOPIA.

19. TRADE REFS: ETHIOPIAN CHAMBER OF COMMERCE, P.O. BOX 516,
ADDIS ABABA, ETHIOPIA; CARRIER OVERSEAS CORP., CARRIER PARKWAY,
SYRACUSE, NY 13201; HONEYWELL INC., 200 BOND STREET, WABASH,
INDIANA 48892.

20. FOREIGN FIRMS REPRESENTED: CARRIER AND HONEYWELL (SEE
ITEM 19).

21. ETHIOPIAN GENERAL INSTALLATION AND SUPPLY LTD. IS AN
ELECTRICAL AND PLUMBING CONTRACTOR WHO ENJOYS GOOD REPUTATION
IN ADDIS ABABA. FIRM ALSO REPRESENTS CARRIER AND HONEYWELL
EQUIPMENT. EGIS IS MORE A CONTRACTOR THAN SALES AGENT AND MOST
OF THE EQUIPMENT IT SELLS IS IN CONNECTION WITH ITS OWN INSTALLATION
AND CONTRACTOR SERVICE. THE FIRM SPECIALIZES IN CENTRAL AIR
CONDITIONING AND LARGE PLUMBING AND ELECTRICAL WORK INCLUDING
THE HILTON HOTEL CONSTRUCTION SEVERAL YEARS AGO AND THE CURRENT
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EXPANSION OF THE HEADQUARTERS OF THE UN ECONOMIC COMMISSION FOR
AFRICA. THE CLIMATE IN ETHIOPIA IS NOT CONDUCIVE TO THE SALE
OF ROOM AIR CONDITIONERS. EGIS HAS APPROXIMATELY 30 PERMANENT
EMPLOYEES BUT ITS WORK FORCE CAN EXTEND UP TO 300 WHEN THE FIRM
HAS SEVERAL CONTRACTS FOR WORK. THE CONSTRUCTION ACTIVITY HAS
DROPPED OFF MARKEDLY WITH THE POLITICAL CHANGES OF THE PAST
TWO YEARS AND EGIS HAS SUFFERED ALONG WITH THE REST OF THE
INDUSTRY. NEVERTHELESS, THE COMPANY ENJOYS A GOOD REPUTATION

AND IS RECOMMENDED AS A SUITABLE TRADE CONTACT FOR US FIRMS.

22. PREPARED BY: SEDONNELLY.
HUMMEL

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Message Attributes

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Margaret P. Grafeld
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